

Geneva, 11 November 2014

To Lucia Morselli
Chief Executive Officer
ThyssenKrupp Acciai Speciali Terni S.p.A.
Viale B Brin 218
Terni 05100 Italy

lucia.morselli@acciaitermi.it; arturo.ferrucci@acciaitermi.it and fax: +39 0744 490773

IndustriALL Global Union calls on ThyssenKrupp to negotiate a sustainable industrial plan at AST Terni Plant in Italia

Dear Lucia Morselli,

I am writing to you on behalf of [IndustriALL Global Union](http://www.industriall-union.org), which represents 50 million workers in the mining, energy and manufacturing sectors in 141 countries, to call on ThyssenKrupp to negotiate in good faith with the Italian unions—i.e. FIM-CISL, FIOM-CGIL, and UILM—a fair and sustainable solution to the conflict at the Acciai Speciali Terni (AST) plant.

Specifically, I urge ThyssenKrupp to sit down with the unions to negotiate a sustainable industrial plan for the Acciai Speciali Terni (AST) plant that should result in higher returns for the company while also protecting industrial jobs. In this sense, I call on ThyssenKrupp to take into account the unions' proposal to put into place a solidarity contract, which would reduce costs while avoiding any redundancy.

Therefore, it is imperative that ThyssenKrupp desist of its unilateral plan to stop one of the two electric furnaces, which would put at risk the jobs of 570 workers. In addition, ThyssenKrupp should not rescind its commitment to implement the previously agreed economic plan. Its cancellation would severely impact the livelihood of workers as each worker would lose hundreds of euros a month. Furthermore, ThyssenKrupp should pay the workers' salary from October immediately and stop blackmailing workers. Unfortunately, your intransigent stance and anti-union behavior has forced our Italian affiliates to go on strike.

Nevertheless, ThyssenKrupp has a valuable opportunity to change course at the meeting with the unions this Thursday. Consequently, I call on ThyssenKrupp to negotiate with the unions a sustainable industrial plan for the Acciai Speciali Terni (AST) plant in full respect of core labor standards.

Sincerely,



Jyrki Raina
General Secretary
IndustriALL Global Union